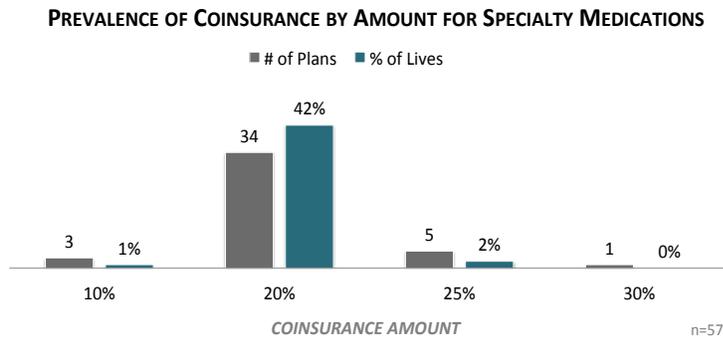


More than 40% of Commercial Lives are Responsible for 20%+ Coinsurance for Specialty Drugs on the Medical Benefit

While some plans are limited to a per prescription fixed copay amount for specialty and oncology medications due to state legislation, other commercial payers continue to incorporate more coinsurance for specialty and oncology medications on the medical benefit. Coinsurance amounts have remained stable, with over 40% of commercial members subject to a 20% coinsurance amount for specialty drugs.



The Managed Oncology Service offers insights, analyses and recommendations specific to oncology that are focused on manufacturer value-added programming, account management support, patients' cost burden, and developing management trends, such as clinical pathways.

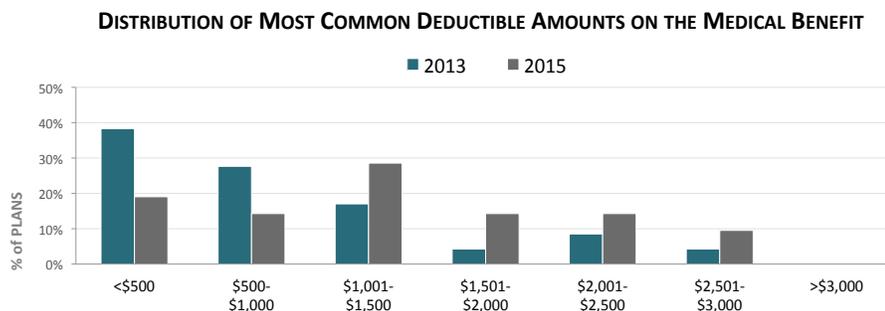
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Average Pharmacy and Medical Deductible Amounts Are Increasing

A majority of commercial members (41%) have a combined medical and pharmacy deductible of about \$2,100 on average. Annual deductible amounts for members with separate deductibles on the medical and pharmacy benefit have increased on average in 2015, with medical deductibles reaching \$1,512 on average in 2015, compared to \$1,061 in 2013.



Research Methodology and Report Availability

In January - February, HIRC surveyed 57 pharmacy and medical directors from national, regional, and blues plans representing 84 million lives. Online surveys and follow-up telephone interviews were used to gather information. The *Specialty Medication Patient Cost Share and Access: Evolution and Future Trends* report is part of the Managed Oncology Service, and is now available to subscribers at www.hirc.com.



HIRC

HEALTH INDUSTRIES RESEARCH COMPANIES (HIRC) is an independent, nonpartisan organization that conducts strategic market research on trends in health care, pharmaceuticals and managed care businesses. HIRC's benchmark studies focus on the marketing needs of pharmaceutical companies by providing research critical to the development of successful customer-focused marketing strategies.

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