



Managed Oncology Service

About HIRC's Managed Oncology Service

The *Managed Oncology Service* was launched in 2010 and presents managed care trends in oncology benefit management including location of benefit, patient cost sharing trends, physician compensation practices, and utilization management tactics. The service provides specific data and analyses of over 20 key medication classes.



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Emerging Biological Management Companies 2011

The high cost of treating cancer patients is prompting payers to look more closely at ways to manage this therapeutic area without reducing quality of care. Payers believe costs can be reduced without impacting quality and are looking to new vendors, like biological management companies (BMCs), to assist them in reducing inappropriate drug utilization and inefficiencies in distribution. HIRC's new report, *Emerging Biological Management Companies*, addresses the following questions:

- What key trends are influencing oncology management?
- What are the core capabilities of the leading biological management companies?
- What is the impact of clinical pathways on oncology management?
- What health plans are currently piloting programs with BMCs?
- How will this new paradigm in oncology management impact pharmaceutical manufacturers?

A number of payers are piloting programs with biological management companies to transcend the traditional oncology medication management approaches.

Key Finding

Payers Are Working with Biological Management Companies to Assist in Oncology Treatment

A number of health plans are piloting programs with biological management companies. BMCs are engaging oncologists in the development of clinical pathways, providing electronic decision tools, tracking adherence to pathways, and helping plans develop physician reimbursement schemes that are linked to pathway adherence.

Report Availability

The *Emerging Biological Management Companies* report is part of HIRC's *Managed Oncology Service*, and is available now to subscribers at www.hirc.com.

To subscribe to the *Managed Oncology Service* contact:
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Current Pilot Programs	
Company	Selected Payer Customers
US Oncology / Innovent Oncology	Aetna
P4 Healthcare	Aetna
	BCBS of Michigan
	BCBS of TN
	Capital BC
	CareFirst BCBS
Via Oncology / PathForward	AmeriHealth (TPA)
	Highmark BCBS
	Horizon BCBS of NJ
Alere Health (includes Quality Oncology)	One undisclosed health plan
	Cisco (employer)
iCore Healthcare	AvMed Health Plans
	BCBS of Florida
	Coventry (GHP, HAPA)
New Century Health	Coventry (2 Medicaid plans in FL)
	SynerMed
	Humana South Florida & CarePlus
Biologics, Inc.	CoreSource (TPA)
	Employee Benefit Management Corp (TPA)

Source: Company press releases, HIRC